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Honorable Michael Powell

Federal Communications Commission 445 12th Street S.W. Washington, D.C. 20554 Chairman

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Joe Plouff

State Representative - 29th Assembly District

March 29, 2002

Honorable Michael Powell Chairman Federal Communications Commission 445 12th Street S.W. Washington, D.C. 20554

Dear Chairman Powell.

I am writing to ask that you would please consider the merits of supporting the merger between EchoStar Communications and Hughes Electronics' DirectTV.

I represent a largely rural district in western Wisconsin. One of the challenges that residents in my district must contend with is the lack of a comprehensive infrastructure that would provide equal access to high-speed satellite Internet and broadband service.

Without that access, they are placed at a competitive disadvantage with businesses located in urban areas where such service already exists. The proposed merger between EchoStar and Hughes Electronics offers my constituents the opportunity to participate in the global economy on a more even footing. The improved satellite broadband access can help to ensure that business throughout my district will be able to take advantage of emerging technologies.

Thank you for taking the time to consider my request that you support this pending merger.

Sincerely,

Rep. Joe Plouff 29th Assembly District

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BROTHERHOOD OF TEAMSTERS
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The Honorable Michael K. Powell
Chairman
Federal Communications Commission (FCC)
Federal Communications Commission Building
445 12th Street, S.W.
Washington, D.C. 20554

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DRIENATIONAL BROTHERHOOD OF TEAMSTERS

OFFICE OF TAMÉS É TKJÉFA TITTÉRI PRESERTE

April 16, 2002

The Honorable Michael K. Powell Chairman Federal Communications Commission (FCC) Federal Communications Commission Building 445 12th Street, S.W. Washington, D.C. 20554

Dear Mr. Chairman:

I am writing to express the opposition of the International Brotherhood of Teamsters (IBT) to the proposed EchoStar/Hughes Direct Broadcast Satellite (DBS) merger. We strongly oppose this deal that would grant a DBS monopoly to a corporation with a deplorable truck record of customer and labor relations.

EchoStar has made no secret of its militant anti-union stance and has refused to bargain in good faith with its union employees. Instead, EchoStar has resorted to a pattern of threats and dismissals in an attempt to intimidate workers from a number of unions. IBT Local 205 in Western Pennsylvania won an organizing drive and has been attempting to win a first contract with EchoStar. The Company has been engaging in stalling tactics and refusing to enter into meaningful negotiations.

If EchoStar treats its own employees in such a disgraceful manner, the treatment of customers can only be worse. Numerous consumer groups have already spoken out against the merger for this very reason. Tens of millions of rural consumers will be left at the mercy of an EchoStar monopoly if this merger is approved.

Promises made by EchoStar to allay fears of its proposed monopoly have already been contradicted by company officials and lawyers. EchoStar has backtracked on its promise of "national pricing," speaking openly of the necessity of exemptions from such a plan. The promise *to* carry local stations in all 210

The Honorable Michael K. Powell April 16, 2002 Page 2

markets nationwide was also broken within days of being made. Despite the promise, EchoStar continues to pursue a case to void a 1999 law requiring DBS carriage of local television stations. Having lost several appeals, EchoStar filed in early March with the U.S. Supreme Court to overturn the law. In that filing, EchoStar specifically states that if it prevails in the high court and the merger is approved, "The merged entity does not intend to carry all channels in every market."

I sincerely hope that you will carefully weigh the potential harm to consumers and workers nationwide if the EchoStar/Hughes merger is allowed to proceed.

Thank you for your time and consideration of this vitally important issue.

Sincerely,

James P. Hoffa General President

JPH/cwl